

August 28, 2024

Highlights H1 2024 – **Bertelsmann with strong start to 2024**

Organic revenue growth of 3.7%

Operating EBITDA adjusted of €1.2 billion; adjusted for sale of Majorel up by +14%

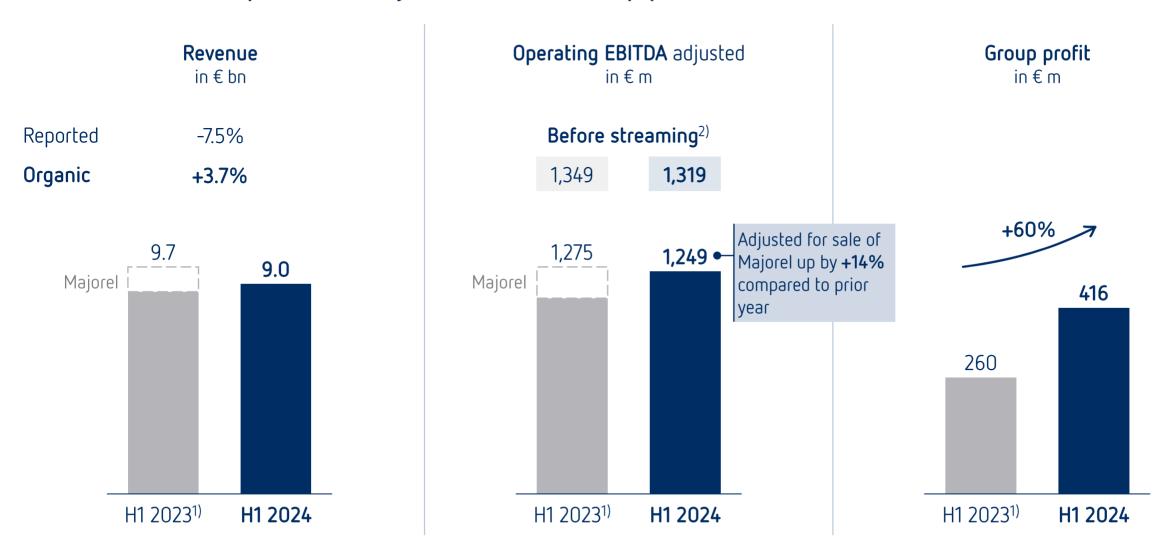
US businesses with highest revenue share for the first time

€1 billion invested in Boost strategy in H1 2024

Full-year outlook raised

Group key figures –

Revenue €9.0bn; Op. EBITDA adjusted €1.2bn; Group profit €416m

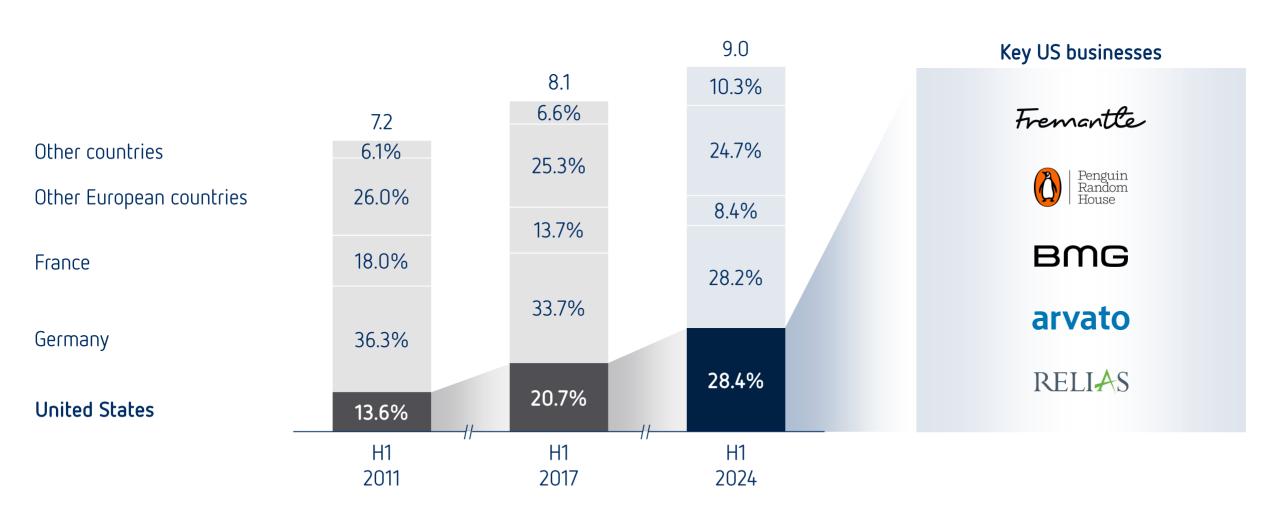


¹⁾ Incl. Majorel; revenue and EBITDA decline in H1 2024 reported figures due to deconsolidation of Majorel in November 2023 2) Start-up losses streaming platforms RTL Group (RTL+ DE, RTL+ HU, M6+, Bedrock and Salto)

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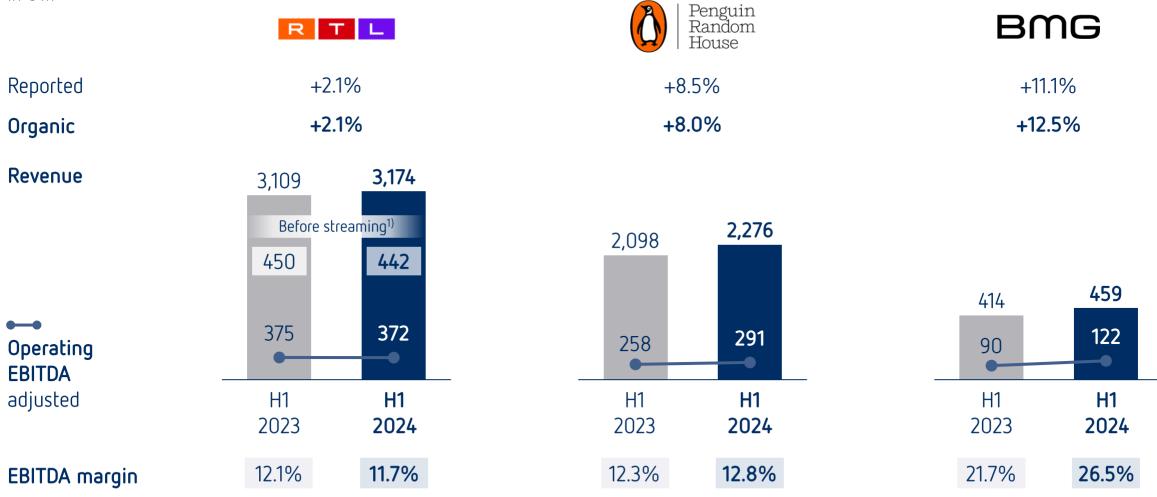
Geographical revenue breakdown — US businesses with highest revenue share for the first time

Revenue, in € bn



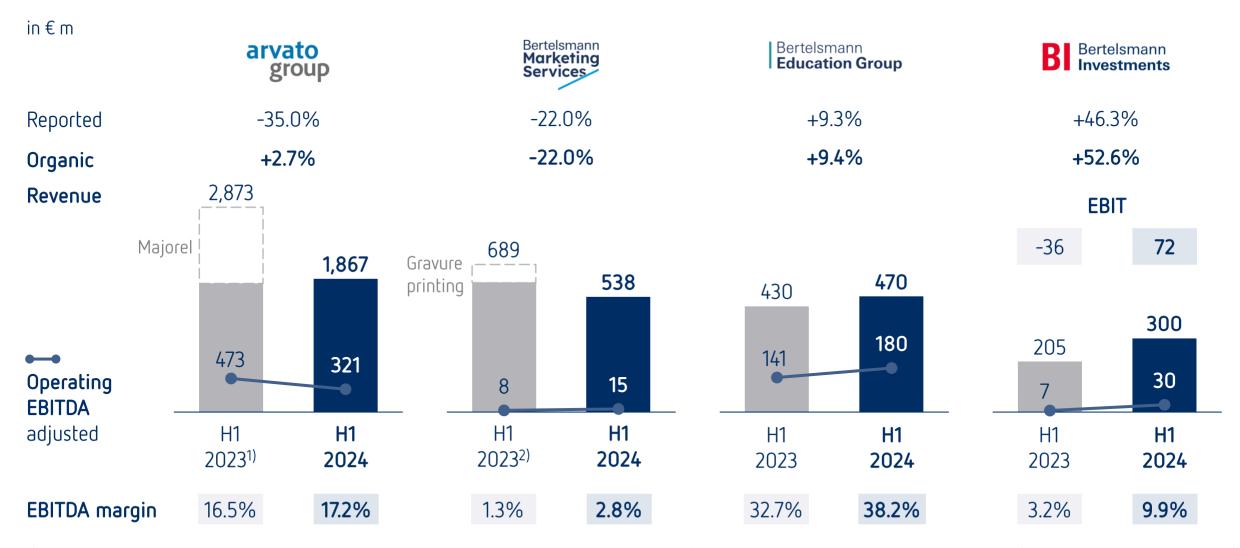
Divisional key figures – **Media businesses**

in € m



¹⁾ Start-up losses streaming platforms RTL Group (RTL+ DE, RTL+ HU, M6+, Bedrock and Salto)

Divisional key figures – **Services, education and investment businesses**

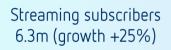


¹⁾ Incl. Majorel; revenue and EBITDA decline in H1 2024 reported figures due to deconsolidation of Majorel in November 2023 2) Incl. gravure printing businesses in Liverpool and Ahrensburg (closures in June 2023 and January 2024)

Group strategy –

Further strategic progress; €1bn boost investments in H1 2024





MI

Deutschland

Global content

Fremantle

Numerous acquisitions and creative successes





Business and creative successes





10 catalog acquisitions and creative successes



Global services

arvato

Expansion of site network esp. in the Netherlands

CIVERTY

New partnerships with Adven and Mollie



Client wins and expansion of existing partnerships

Education

Afya

Participation increased from 50% to 63%¹⁾



>22.600 medical students



First cohort at new Campus in Phoenix Investments



15 new and 15 follow-on investments









374 active participations, €~1.9bn invested since 2006. €~1.4bn proceeds

Bertelsmann Next

>100% organic growth Applike, expansion Pharma Tech via M&A

€4.8bn invested in boost strategy since 2021, thereof €1.0bn in H1 2024

Group strategy – **Expansion along proven dimensions**

BOOST: Grow existing businesses

Accelerate growth organically and via M&A

Regional BOOST: Expand into other regions



~€1.0bn invested since 2008



>€300m invested since 2012



Initially fund-of-fund investment, acquired in 2022

Next: Build new businesses



First venture capital fund in 2008



Founded with new business model in 2008

Bertelsmann **Education Group**

Entered new segment, new division in 2015

Breakout: Merge with other companies





53% → 75% → 100%

Merger Step-up Buyout Pearson

Bertelsmann share

2012 2017 2020

Further initiatives and outlook 2024-

Multifaced social and cultural activities; full-year outlook raised

Further initiatives



Puccini exhibition at Bertelsmann representation in Berlin



Salman Rushdie on the "Blue Sofa"

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Jersey campaign by RTL Deutschland, Deutsche Telekom and Adidas



Confidence campaign of Bertelsmann Content Alliance

Outlook full year 2024

- Continued businesses¹⁾ with significant increase in revenue and earnings²⁾
- Further progress along strategic growth priorities and in four dimensions (Boost, Next, Breakout, Regional Boost)
- Continued Boost investments

